



Erie County Association of School Boards

# “ ECASB BUSINESS CONNECTIONS ”



since 1884



*Recognized in Business First 2020 as one of the top private companies in Western New York and one of the top sub-contractors in the business. John W. Danforth has been an integral part of the school community for decades.*

**John W. Danforth Company (Danforth) is one of the largest mechanical contractors in the Northeast. Since 1884, they have been providing solutions for their clients with special focus on their expertise which includes HVAC systems, plumbing systems, mechanical systems, pipe & sheet metal fabrication, virtual design & construction, design build, energy solutions, asset protection services and filtration.**

**Danforth is a 100% employee-owned company, With locations in Buffalo, Rochester, Syracuse, Albany and Columbus, Ohio, customers in Erie County can feel confident that their needs will be met. The company’s mission is to “Deliver industry leading experiences to our customers every day”. Their commitment to providing industry leading experiences and customized solutions has led to dedicated employees who are innovative to meet customer needs.**

**Because of Danforth’s reputation in the industry and its commitment to community involvement, they have been the recipient of several awards that highlights these attributes, including:**

- Procore Technologies 2021 Groundbreaker Award – specialty contractor
- National Grid Project Expediter Bronze Award – 2021
- Buffalo Business First–2021 Top Private Companies-#6 Ranking
- Contractor Magazine – 2021 Book of Giants
- Contractor Magazine – 2020 Contractor of the Year
- National Grid – 2020 Lead Project Expediter – Upstate NY
- Plumbing & Mechanical Magazine – 2018 Contractor of the Year

**Defining Excellence  
Since 1884**

## John W. Danforth Historical Highlights:

- 1884 – John Willison Danforth establishes the John W. Danforth Company (Danforth)**
- 1967 – Danforth begins providing state-of-the-art Cleanroom construction services.**
- 2018 – Danforth is named Mechanical Contractor of the Year by Plumbing and Mechanical Magazine, a national publication.**
- 2018 – Danforth is ranked #1 in sheet metal and #5 in piping by Contractor Magazine’s Book of Giants.**
- 2018 – Robert Beck takes on the additional title of CEO and is now the President and CEO of Danforth.**
- 2018 – Kevin “Duke” Reilly is named Chairman of parent company JWD Group, Inc.**
- 2020 – Patrick W. McParlane is named President and COO of Danforth, making him the 9th President in the company’s history.**
- 2021 – Danforth is named “Contractor of the Year” by Contractor Magazine, a national publication.**
- 2021 – With growth in Central New York, Danforth moves to a new office location in Syracuse.**
- 2021 – Danforth expands into the Columbus, Ohio market and opens an office location in Dublin.**
- 2021 – Danforth wins Procore Technologies 2021 Groundbreaker of the Year award in the Specialty Contractor Project Excellence category.**



**Contact Information:**

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**Danforth is proud to support many organizations in the communities in which they operate. Below are several organizations their teams support:**

- Habitat for Humanity**
- CAPTAIN Human Services**
- Kaleida Health Foundation**
- Boys & Girls Club of the Northtowns**
- And of course, Erie County Association of School Boards*

**Danforth is affiliated with a number of industry organizations including:**

- **Mechanical Contractors Association of America (MCAA)**
- **Association of Energy Engineers (AEE)**
- **American Society of Heating, Refrigeration and Air Conditioning Engineers (ASHRAE)**
- **Sheet Metal and Air Conditioning Contractors National Association (SMACNA)**
- **Mechanical Service Contractors of America (MSCA)**
- **WNY Association of Plumbing and Mechanical Contractors of America (PMCA)**
- **National Air Filtration Association (NAFA)**
- **National Association of Women in Construction (NAWIC)**
- **Better Business Bureau (BBB)**

**Meet the Executive Team**



**Kevin "Duke" Reilly,  
 Chairman**



**Robert Beck,  
 CEO**



**Patrick W. McParlane,  
 President &  
 COO**



**Brian Tubin,  
 Executive Vice  
 President and  
 CFO**